

Get ahead on Microsoft 365 Security

Get \$30 more MRR from every Microsoft 365 end user within 6 months

The MSP security opportunity

88%
SMBs say security is a top priority

42%
willing to pay more for security services

\$360B
channel opportunity for SMB security



Insurance companies are now asking, 'What's your secure score?'. If you're not talking about Secure Score with your customers, it's a massive loss. It's an easy conversation and it's part of the product."

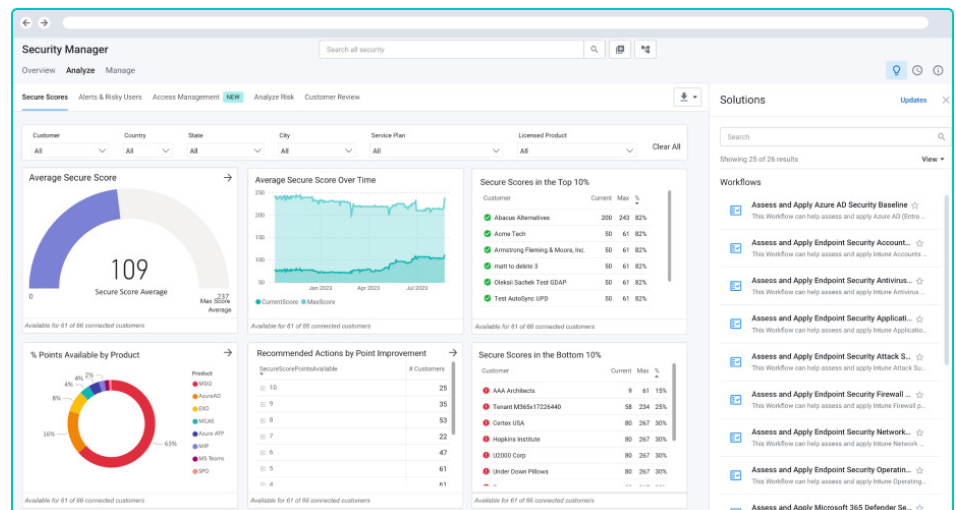
Jeremy Hemus, Head of Support, GCC

The challenge

Many Microsoft 365 MSPs already provide security solutions, but the weight of **customer expectations** and **internal resource readiness** hinder partners from fully capitalizing on these opportunities.

Build a proactive security business

Newest product innovations in Security Manager was created from work SkyKick has done with hundreds of the most successful Microsoft 365 partners who are "winning" in security. This winning blueprint consistently was built around - **See, Solve, Share.**



See it

Easily discover problems and opportunities with Secure Scores and Top Vulnerabilities

Effective tooling to be able to See ahead and around the bends to get a full picture on where the vulnerabilities are in the system - within your walls and at the customer. And do this proactively, ahead of getting hit with reactive tickets.



Solve it

Efficiently deliver solutions consistently with Dynamic Solutions Panel

Smart approaches and automation to deliver solutions - fast, efficiently and consistently. Fast to keep the customer happy, Efficient to keep the cost manageable. And consistent to build a repeatable delivery model.



Share it

Engage, retain & grow customers on security with SecurityRadar Visual Reports

Customer engagement is crucial in security. If you're doing a perfect job, the customer will never see an incident and may question the value of your services. Sharing a view of the threats you're preventing and resolving is key to retaining and upselling customers.



SecurityRadar reports allows us to share a picture with the client on where they are on security, where their vulnerabilities are, and how we can help them. This encourages the customer to pay for the right services"

Robert Herbaugh, Security and Strategy Specialist, Kinetix

Tour Security Manager today at bit.ly/security-manager-tour